



## Wholesale Qualification Requirements

X1 BIKE is committed to the success of our brand and to its retail and wholesale customers. Our goal is to offer wholesale opportunities to the most qualified applicants in each market and establish long-term mutually beneficial business relationships with them. Some X1 BIKE buyers will enjoy exclusive representation of X1 BIKE products in an authorized territory. There are 3 levels of entry when buying our products:

1. Independent Retailers can sell our products in their new or existing place of business.
2. Licensees will retail our products and enjoy lower prices in their exclusive selling area.
3. Distributors will be able to supply X1 retailers (1 and 2).

X1 BIKE takes pride in setting high standards for its authorized representatives. We seek individuals and/or businesses that can meet the following qualifications, and whom will be dedicated in promoting and selling X1 BIKE products. Applications are welcome from every city and country.

1. The prospective buyer must either have a storefront or existing inventoried business or be willing to start a new business. Absolutely no drop shipping or online-only selling will be allowed.
2. The prospective buyer should have a service team member who is trained to provide professional maintenance and service for the X1 line of electric bikes. Training is free and very easy.
3. The prospective buyer must agree to meet their designated negotiated annual sales quota. X1 BIKE reserves the right to adjust the sales quota annually based on market demands and performance of each applicant. X1 BIKE will work with its buyers for a trial period of 6-12 months to develop specific regional markets and to strengthen our relationships. This arrangement gives both parties flexibility, a chance to learn about each other's capabilities, to establish trust, and evaluate the sales potential for X1 BIKE products in that market.

Upon meeting these three qualifications, the applicant will be appointed as an X1 BIKE wholesale buyer with a binding contract (some territories and licenses will require a negotiable fee).

The newly appointed wholesale buyer will be evaluated annually against the qualification requirements stated in the contract. The wholesale opportunity will be renewed if qualifications are maintained. If the wholesale buyer fails to fulfill the requirements as stated in the contract, the wholesale opportunity will be reassessed, pricing could change, and the exclusive negotiated territory (if there is one) could be offered to an alternate candidate. This is all subject to negotiation.

If you are interested in working with us and becoming an X1 BIKE wholesale buyer, please fill out the following **Wholesale Application Form** to the best of your ability and either email it to us at [wholesale@x1bike.com](mailto:wholesale@x1bike.com) – or fax it to: +1.407-674-7341.

We will evaluate your application and contact you shortly. Thank you for your interest!

**Please note that all information is confidential and should not be distributed or posted anywhere.**

### **X1 TECHNOLOGY, LLC**

6800 Center Street, Unit A-X1, Apopka, FL 32703, Tel: +1.866-396-8886, Fax: +1.407-674-7341

E-mail: [wholesale@x1bike.com](mailto:wholesale@x1bike.com), Website: [www.x1bike.com](http://www.x1bike.com)



## Wholesale Application Form

### CONTACT INFORMATION

Business name:

Business address:

City:

State/Province:

Zip code:

Country:

Business Phone:

Business Email:

Business Website:

Primary Contact Name:

Primary Contact's Email:

Primary Contact's Phone:

### BUSINESS BACKGROUND

Type of Business: Retailer      Wholesaler      Import/Export      Manufacturer      Other (specify)

Products/services you currently offer:

Number of years in business:

Number of locations:

Number of employees:

Annual revenue in US dollars:

### WHOLESALE INTERESTS

Which X1 BIKE products you are interested in selling:

Please state your target market for distributing X1 BIKE products (countries/cities):

Please tell us briefly how you plan to promote and sell X1 BIKE products. Attach separate sheet, if needed.

How many X1 BIKE units do you plan to sell in the next 3, 6 and 12 months?

Authorized Signature:

Date of Application:

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